

B2B Commerce (M) Sdn Bhd has been established since 1999. B2B Commerce provides cloud-based Internet commerce technologies to create a collaborative platform for business supply chains. B2B envisions itself as a company that accelerates reliable exchange of information between enterprises. Its core vision is to create an integrated (both inter and intra) commerce hub for buyers and suppliers to collaborate globally, leading to supply chain efficiency and a marketplace for non-bank financial services, logistics and procurement.

With 20 years of industry leading experience, B2B Commerce has a Regional Presence in Malaysia, Indonesia, Cambodia and Vietnam as well as Joint-Ventures in China and Thailand.



## Group Vision

Embracing Accelerated Business Growth



## Contact Us Now



**Website:** [www.b2bdaigor.com](http://www.b2bdaigor.com)



**Email:** [helpdesk@b2bdaigor.com](mailto:helpdesk@b2bdaigor.com)



### B2B COMMERCE (M) SDN. BHD. (HQ)

Unit T2-L9, Level 9, Tower 2, PJ33, Jalan Semangat,  
46200 Petaling Jaya, Selangor, Malaysia.



**Tel :**

+60 3 7629 7300



**Fax :**

+60 3 7629 7399



### PT BUSINESS ECLOUD INDONESIA INFORMATION TECHNOLOGY

Plaza Sentral, 7th Floor, Jl. Jend. Sudirman Kav 47  
Jakarta Selatan, 12930, Indonesia.



**Tel :**

+62 21 525 6404



**Fax :**

+62 21 525 6405



### CÔNG TY TNHH B2B COMMERCE VIỆT NAM

Phòng 16.05, Tầng 16, Tòa nhà IPC, Số 1489 Nguyễn  
Văn Linh, P. Tân Phong, Quận 7, TP. HCM, Vietnam.



**Tel :**

+84 968 667 948



**Fax :**

+84 854 106 715

**b2bdaigor**<sup>TM</sup>

**BUSINESS MATCHING**

- Source from Southeast Asia?
- Looking to expand your market in Southeast Asia and China?

# Personalized matching for your business needs

# ABOUT BUSINESS MATCHING

B2BdaiGor offers personalized matching service to assist global customers identify potential business partners in Southeast Asia and China at a minimal fee.

We can arrange business matching appointments for you to meet the prospective companies so that you can start business negotiations immediately.

## Matching Process

### Process of Personalized Business Matching

01

Understand your business needs and request details

02

Identify and analyse potential partners from Southeast Asia countries

03

Confirm enquiry matched interest and capability

04

Connect you to the partners and provide report findings

## Matching Fee

At an affordable rate, B2BdaiGor Business Matching saves you **time and money**.

### USD 200

per enquiry

#### Nature of Enquiry

- Find Distributorship & Agent
- Find Product Buyers
- Find Product Manufacturer / OEM / ODM / Supplier

#### What You Get

- Up to 3 pre-screened potential trade partners within Southeast Asia, with a confirmed interest within 45 days
- A service report with full contact details, profiles and reasons for selection of the recommended companies
- Appointment arrangement (optional)

### USD 50

per appointment

#### Nature of Enquiry

- One-on-One Appointment Arrangement

Remark: A basic service fee of USD30 is charged for processing each trade enquiry. This fee is non-refundable and is included in the total matching fee. If no company can be matched and referred to your request, the matching fee will be reimbursed to you less the basic service fee. **(Terms & Conditions Apply)**

## Our Advantages

- This tailored service is backed by our network of 12,000 Southeast Asia FMCG players on our supply chain services platform. We match you to suppliers, agents, importers, distributors, licensees or many other strategic partners
- Your enquiry will be managed by our regional business matching team in Malaysia, Thailand, Indonesia, Vietnam & Cambodia to search and identify the potential partners
- Suppliers can increase product exposure and buyers can request for quotation (RFQ) through our B2B e-Marketplace platform (**[www.b2bdaigor.com](http://www.b2bdaigor.com)**)

## Apply Now

Download the form at :

[www.b2bdaigor.com/global/businessmatching](http://www.b2bdaigor.com/global/businessmatching)

Email the completed form to :

[helpdesk@b2bdaigor.com](mailto:helpdesk@b2bdaigor.com)

**We will help you reach potential partners for your business development.**

If you have further enquiries, please

email us at :

[helpdesk@b2bdaigor.com](mailto:helpdesk@b2bdaigor.com)

contact us at :

🇲🇾 MY : +60 3 7629 7300 (HQ)

🇮🇩 ID : +62 21 525 6404

🇻🇳 VN : +84 968 667 948